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# Fostering Trust in AI Driven Banking in India: A Critical Analysis of the Regulatory Framework

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#### **ABSTRACT**

The banking sector is undergoing a significant paradigm shift due to the integration of artificial intelligence. AI allows financial companies to improve user experiences, optimize service efficiency, and decrease dependence on human errors. However, the integration of AI in the financial sector faces various challenges, including regulatory compliance obstacles, resistance to change, and a mismatch between customer needs and institutional responses, which leads to lack of building trust in Digital Banking economy and imposes significant roadblocks in the growth of Indian banking industry. This research paper examines the various issues of implementation and building trust among consumers of AI in the banking sector, and addressing new challenges related to banking laws and regulations in India further, it also aims to propose effective strategies to enhance the efficiency of the banking sector and building the trust among consumers in digital banking system.

Keywords: AI and Banking, Banking Law, Digital Banking, E- Banking, Usage of AI.

#### I. Introduction

The Indian banking sector is undergoing a significant development driven by the rapid adoption of digital banking technologies. The digital revolution has fundamentally reshaped the financial services industry, with digital banking emerging as a preferred mode of financial transactions.<sup>3</sup> However, alongside the convenience and efficiency it offers, digital banking raises concerns about data privacy, security, and potential bias in AI-driven decision-making.<sup>4</sup> Indian digital banking system offers convenience, accessibility, and efficiency however, building trust with customers remains a paramount challenge. Building trust with customers, therefore, becomes crucial for the continued success and growth of digital banking in India. Despite the benefits, AI integration in digital banking also presents several legal and regulatory challenges impacting trust as currently, there is no single, comprehensive legal framework governing AI in Indian

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<sup>&</sup>lt;sup>3</sup> Deloitte, Report of Digital Banking Maturity Survey on Charting the road ahead for digital retail banking in India, 2023 (November 2023).

<sup>&</sup>lt;sup>4</sup> Reserve Bank of India, Report on Committee on Consumer Centricity- Volume 1, 2022 (August 2022).

digital banking.<sup>5</sup> The Information Technology Act, 2000 regulations and RBI guidelines, creating ambiguity and hindering responsible AI development.

AI encompasses various technologies like machine learning, natural language processing, and computer vision, enabling automation, data analysis, and personalized experiences in digital banking.<sup>6</sup> These applications range from fraud detection and risk management to improved customer service through chatbots and personalized financial product recommendations.

The integration of AI in digital banking offers immense potential for improving efficiency, security, and personalization. However, building trust with customers necessitates addressing the legal uncertainties surrounding AI adoption.

This paper explores the intricate relationship between trust and AI adoption in digital banking within the Indian context. Further this paper will employ a doctrinal legal research methodology further, it also analyses relevant legal documents, including India's IT Act<sup>7</sup>, RBI guidelines on digital banking, and the proposed *Personal Data Protection Bill (PDP Bill)*. And lastly, it explores to make relevant suggestions to build a robust and trustworthy digital banking ecosystem in India.

#### II. EVOLUTION OF DIGITAL BANKING IN INDIA

Digital banking, commonly referred to as online banking or internet banking, is a significant shift from traditional physical banking practices to a digital landscape where financial transactions and services are conducted electronically and seamlessly as cutting out the lengthy process and time. Therefore, Digital banking is a banking revolution which significantly transformed the commercial sector and individuals in carrying out financial transactions.

#### (A) The initial development

Digital banking in India began to gain prominence during the late 1990s to early 2000s, to align with the growing acknowledgment of the online banking model. In 1980s Indian banking industry recognised the necessity for computerization to improve customer service, bookkeeping, and management information system (MIS).<sup>9</sup> The period of economic liberalization in 1991-1992 witnessed a notable acceleration in the rate of computerization. The rising competition from private and international institutions had a substantial impact on this

<sup>&</sup>lt;sup>5</sup> National Institution for Transforming India (NITI Ayog), report on Discussion Paper: Artificial Intelligence for India's Economic Transformation, 2023 (January 2023).

<sup>&</sup>lt;sup>6</sup> Accenture, Report on How Artificial Intelligence Reshaping Banking, 2023 (February 2023).

<sup>&</sup>lt;sup>7</sup> The Information Technology act, 2000 (Act 21 of 2000).

<sup>&</sup>lt;sup>8</sup> Personal Data Protection Bill, 2023.

<sup>&</sup>lt;sup>9</sup> Reserve Bank of India, Report on Computerization in Banks, 1980.

transition. In order to sustain their competitiveness and relevance, several commercial banks have undertaken the transition towards digital consumer services.<sup>10</sup>

In about 2010, the advent of mobile banking applications facilitated the ability of users to engage in a diverse range of banking activities using their smartphones and the widespread availability of internet connectivity. During the mid-2010s, the growing fintech companies also contributed to provide innovative solutions in areas such as payments, loans, wealth management, and other fields. These digital ventures boosted financial inclusion by utilising India's significant population of individuals who do not have access to banking services or have limited access.<sup>11</sup>

The use of information technology by banks was initially facilitated with the implementation of standalone personal computers (PCs), which were subsequently replaced by Local Area Network (LAN) connectivity. Financial institutions gradually adopted the Core Banking platform over time. As a result, branch banking underwent a transformation and became bank banking. The integration of the Core Banking Solution (CBS) enabled financial institutions to enhance the degree of ease offered to customers, signifying a favourable advancement towards the achievement of Anywhere and Anytime Banking. <sup>12</sup>

The acknowledgment of the necessity for digital banking in India took place in the early 2000s, aligning with the country's growing economy and an increasing demand for banking services that offered more convenience and accessibility. In light of the widespread adoption of the internet and advancements in technology, financial institutions and banks recognized the opportunity to offer online banking services as a means to cater to the evolving needs of their customers. As a consequence, India later embraced and advanced digital banking services. India witnessed a substantial compound annual growth rate of 14% from 2012 to 2017, which was comparable to China in terms of the number of automated teller machines (ATMs) in operation.<sup>13</sup>

#### (B) The advanced Implementation:-

In 2016, Unified Payments Interface (UPI) transformed digital payments by enabling rapid and

<sup>&</sup>lt;sup>10</sup> Vijay Joshi and I. M. D. Little, India's Economic Reform, 1991-2001 (Claredon Press, 1st Edition, 1948).

Exploring the Role of Mobile Banking in the Indian Financial Landscape, available at: https://www.vskills.in/certification/blog/role-of-mobile-banking-in-india/ (last visited March 28, 2024).

Digital Revolution in Indian Banking Sector, Forbes India, available at : https://www.forbesindia.com/article/weschool/digital-revolution-in-the-indian-banking-sector/ (last modified on August 12, 2017).

<sup>&</sup>lt;sup>13</sup> IBMB, Report on "Banking on India: Trnasformation, Reinvention and the future of India's banking industry, 2017 (August 2017).

seamless transfers of payment through bank accounts using mobile apps. 14

The Indian government's initiatives to transition to a digital economy, as seen by the introduction of initiatives such as "*Digital India*" and "*Jan Dhan Yojana*," have facilitated the widespread adoption and use of digital banking services. Due to the demonetization effort in 2016, a substantial portion of the Indian population embraced digital payment options.

The 2020 pandemic underscored the need of digital banking, as people turned to online transactions due to lockdowns and safety concerns. The digital revolution has been embraced by traditional financial institutions through enhancements made to their mobile and online banking services. In 2023, payment programmes like Paytm, Google Pay, and PhonePe, which is owned by Walmart, continued to dominate India's UPI payments business, handling a combined 94% of transactions. According to the National Payments Corporation of India (NPCI), the three most widely used applications accounted for almost 96% of the overall value of UPI transactions. The total number of transactions between the three applications amounts to around 841.91 crore, with a corresponding value of 13.44 lakh crore INR. 15

The Reserve Bank of India (RBI) exerted a significant impact on the advancement of digital banking. The implementation of regulations and guidelines was undertaken with the objective of ensuring the protection of digital transactions and client data. The Reserve Bank of India's Know Your Customer (KYC) requirements were modified to be applicable to digital platforms, allowing for remote client verification by Aadhaar or other permitted means.

Electronic payment technologies such as NEFT (National Electronic Fund Transfer), ECS (Electronic Clearing Service), RTGS (Real Time Gross Settlement), Cheque Truncation System, mobile banking system, debit cards, credit cards, and prepaid cards have been widely adopted in Indian banks. Each of these signifies a remarkable achievement in the progressing digital environment of the financial sector. The advent of online banking has brought about a profound transformation in the banking sector, fundamentally changing the manner in which banking operations are carried out.<sup>16</sup>

Banks have experienced a wide range of benefits subsequent to their use of contemporary technologies. The adoption of electronic banking has resulted in significant reductions in costs and has enabled the generation of revenue through various channels. According to the latest

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<sup>&</sup>lt;sup>14</sup> Kavita Chavali, Chowdari Prasad, K.S. Srinivasa Rao, "Demonetisation and Its Impact on Digitalisation in India" 19 JIM (2019).

<sup>&</sup>lt;sup>15</sup> National Payment Corporation of India, available at: https://www.npci.org.in/ (last visited March 28, 2024).

<sup>&</sup>lt;sup>16</sup> Reserve Bank of India, available at: https://www.rbi.org.in/commonperson/english/scripts/PressReleases.aspx? Id=1562 (last visited March 28, 2024).

available statistics, the projected cost of a bank transaction through branch banking ranges from Rs.70 to Rs.75. In contrast, the cost is about Rs.15 to Rs.16 for ATM transactions, Rs.2 or lower for internet banking transactions, and Rs.1 or lower for mobile banking transactions. The increase of the client base has been facilitated by the convenience provided by 'Anywhere Banking'. The advent of technology has resulted in a reduction in human error. The ability to access and examine data at any given time enables the establishment of a resilient reporting system.

# III. Challenges in Digital Banking Implementation

The integration of AI is transforming the digital banking landscape, offering a multitude of advantages for both financial institutions and customers like enhanced fraud detection and Security, improved customer service and experience, streamlined operations and increased efficiency, personalized financial management, credit risk assessment and loan approvals.<sup>18</sup> However, there are also challenges to consider such as:

# (A) Security Risks

Financial institutions are vulnerable to security and technical vulnerabilities arising from external challenges, such as unauthorized access, Hacking, Spoofing and deceptive practices. Moreover, financial institutions are vulnerable to internal hazards, including instances of employee fraud and collaboration between employees and consumers. The 2018 RBI data invasion resulted in the compromising of information related to millions of debit cards, causing a significant loss of confidence.<sup>19</sup> A report reveals that a significant majority of digital banks consumers in India, specifically 72%, express apprehension regarding data security.<sup>20</sup> The occurrence of the PhonePe Autopay Scam in 2023, wherein unauthorized auto-payments were made for certain users as a result of a bug in the PhonePe application, highlights the importance of implementing robust security protocols and upholding transparent communication channels during technical challenges.<sup>21</sup>

# (B) Financial literacy and customer awareness

The predominant challenge in India is to the lack of awareness among the general public

<sup>&</sup>lt;sup>17</sup> D. Murugun, "Technology Adoption in Indian Banking Sectors" 2 EAJMR 569-580 (2023).

<sup>&</sup>lt;sup>18</sup> Bhavuk Jain, Pawan Kumar, "Artificial Intelligence in Banking Landscape: Redefining the Banking Dynamics abd Customer Experience", 17 LJPS 12-27 (2023).

<sup>&</sup>lt;sup>19</sup> Joel Rebello, "RBI asks Indian Banks to probe alleged data leak of 1.3 million cards" The Economics Times, available at: https://economictimes.indiatimes.com/news/economy/finance/rbi-asks-indian-banks-to-probe-alle ged-data-leak-of-1-3-million-cards/arti cleshow/71837356.cms?from=mdr (last updated on October 31, 2019). <sup>20</sup> PWC, "The Global Digital Banking Trust Report" (2023).

<sup>&</sup>lt;sup>21</sup> Manish Singh, "India Stumped on how to cut PhonePe and Google dominance in Payments, (2024).

regarding the functioning of electronic banking services. As per the RBI's 2020 report, merely 27.8% of the Indian population has financial literacy. The comprehension of the functioning of digital financial services presents many challenges. According to Encashing on Digital: Financial Services, individuals lacking technological proficiency and senior adults who have a preference for traditional banking methods are especially vulnerable to this particular difficulty. By 2020, 33% of the population with access to banking services will refrain from using digital banking due to its intricate nature and lack of understanding. In 2021, LocalCircles did a survey which revealed that 42% of respondents from India exhibit an inability to comprehend the terms and conditions that govern digital banking products. This could potentially subject consumers to fraudulent activities and confusion within the domain of digital banking.

#### (1) The element of fear

An important barrier to the adoption of online banking is the tendency of older generations, especially those living in rural regions, to favour conventional banking methods. Individuals are deterred from using e-banking due to their apprehension of financial loss during online transactions. Customers that exhibit reluctance in fully transitioning from conventional banking methods may do so due to a perceived lack of confidence in their ability to adequately employ digital banking capabilities. The scope and effectiveness of digital financial endeavors are limited by this constraint.

# (2) Lack of Training

Bank workers face considerable challenges in efficiently adopting developing and new technologies due to insufficient training and inadequate risk management. Lack of sufficient training and communication in the banking industry can lead to client perplexity, vulnerability, and increased vulnerability to fraudulent behavior. The fraud case involving the Punjab National Bank (PNB) in 2018 underscores the need of staff training by revealing internal problems within the bank. The potential vulnerability of bank workers to internal fraud and the subsequent of consumer confidence in the institution's digital security mechanisms might be attributed to inadequate training in loan approval procedures and risk management. Insufficient provision of online security mechanisms to clients may render them more susceptible to phishing attempts, harmful malware, and various manifestations of online fraud. This has the capacity to erode trust in the digital banking system as a whole, perhaps resulting in decreased user involvement and acceptance.

#### (3) Breach of data privacy

it undermines the confidentiality of users' data, has been a significant concern since the

emergence of electronic transactions and has the potential to hinder the widespread acceptance and utilization of these systems. The occurrence of a breach leading to the compromise of customer data elicits a sense of vulnerability and forfeits control over personal information. The Aadhaar Data Leaks instances have demonstrated that individuals may feel anxious and reluctant to use digital banking services due to the possible privacy dangers involved in collecting and storing such information. The RBI Data Breach in 2018 resulted in the compromising of personal information belonging to millions of debit cards issued by various Indian banks. 22 The widespread impact of this incident on trust in online banking highlighted the importance of having robust data security measures. The aforementioned issues have played a role in fostering a general sense of unease regarding the protection of data privacy in the digital domain, thereby impacting trust in the field of digital banking. It could heighten the probability of identity theft and fraudulent activities. Data theft has the potential to facilitate many illicit activities such as financial fraud, identity theft, and targeted marketing operations. Customers may potentially experience significant financial and emotional consequences, hence exacerbating the erosion of their faith. Enduring Damage to One's Reputation Privacy breaches possess the capacity to inflict damage upon the standing of a financial institution and engender unfavorable public attention. This might pose challenges for financial organizations in terms of acquiring and retaining customers.

#### (4) Lack of Transparency

According to the survey, a significant proportion of the banked population, specifically 23%, perceive digital banking services as lacking transparency as a result of the existence of hidden transaction costs. The Yes Bank fraud case, involving the bank's alleged manipulation of financial statements to hide outstanding loans, eroded trust in the banking system and had a significant impact on confidence in digital banking platforms. These occurrences generate a deep sense of distrust among individuals.

#### (5) Digital Division

It refers to the unequal allocation of internet access and digital resources, notwithstanding the nation's significant number of smartphone users. In order to make use of these services, it is necessary to have an internet connection and a smart device such as a smartphone, tablet, or personal computer. The aforementioned problem leads to a division wherein specific demographic cohorts, particularly those residing in rural areas, demonstrate hesitancy in adopting digital banking services due to insufficient understanding or infrastructure.

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<sup>&</sup>lt;sup>22</sup> Supra Note 17 at 3.

# (C) Legal Provisions of AI adoption in Banking Sector

In addition to India's rapid adoption of AI in several areas, digital banking currently needs a comprehensive and unified regulatory framework to oversee the deployment of AI. However, the existing regulations and planned laws that are relevant to this field are as follows:

# (1) Information and Technical Act, 2000

The cyber law framework in India is primarily established by the Information Technology Act (IT Act) of 2000. While it does serve the purpose of supervising digital banking operations, its capacity to adapt to the dynamic nature of this sector is limited. It is necessary to analyse the relevant provisions of the IT Act and identify their shortcomings in relation to digital banking. The IT Act (Section 43A)<sup>23</sup> mandates the implementation of "reasonable security practices" to safeguard sensitive data. However, the legislation does not provide a specific definition for the term "reasonable" in relation to the constantly changing cyber dangers. Banks face challenges in implementing adequate data security protocols for digital banking platforms as a result of this lack of clarity. The statute recognises electronic records and digital signatures as valid authentication procedures (Section 3 & 4).<sup>24</sup> The paramount significance is in guaranteeing the genuineness and safeguarding of online transactions within the domain of digital banking.

The IT Act outlines the obligations of digital platforms, such as banking, in relation to user-generated information and content, in addition to government-issued intermediary rules. However, it should be noted that these principles may not fully address the specific difficulties that are distinct to the realm of digital banking. These concerns encompass liability for unauthorized transactions arising from hacking or malware, as well as the intricate equilibrium between the need for data collecting and the concerns surrounding user privacy.

# (2) Limitation of the IT Act's narrow scope

The IT Act, enacted in 2000, predates the widespread incorporation of smart phones and mobile banking. The statement provided lacks sufficient consideration of the complexities and security obstacles that are specific to transactions conducted in the realm of digital banking. The lack of measures in the IT Act to address potential bias in AI algorithms utilized by banks for investment advice and loan approvals is a significant concern. This could lead to biased repercussions for particular demographic cohorts. Therefore, this legislation lacks a comprehensive structure that guarantees continuous adjustment to developing cyber dangers and weaknesses in the realm of digital banking.

<sup>&</sup>lt;sup>23</sup> Supra Note 6 at 2.

<sup>&</sup>lt;sup>24</sup> Ibid

#### IV. ROLE OF RBI IN IMPLEMENTATION

The regulatory body known as the RBI plays a crucial role in fostering innovation and maintaining stability within the financial sector of India. The RBI recognizes that AI has the capacity to improve the consumer experience, risk management, and efficiency of the banking sector. This initiative promotes the exploration of AI applications and advocates for their conscientious implementation and advancement. The RBI acknowledges the necessity of open regulatory frameworks for artificial intelligence in the field of finance. The organisation actively engages in academic conversations and research endeavours with the objective of developing protocols that address issues such as algorithmic bias, explainability in artificial intelligence models, and data privacy. The Outsourcing Guidelines for Financial Services established by the Reserve Bank of India, not solely focused on AI, these guidelines do encompass relevant subjects related to the integration of AI, such as risk management strategies for outsourced services and measures for data protection. The RBI recognizes the importance of collaboration among academic institutions, regulators, banks, and fintech startups in forming partnerships with stakeholders. The facilitation of knowledge exchange and the development of effective approaches for the ethical incorporation of artificial intelligence in the domain of digital banking are key outcomes of this initiative. Although the RBI has implemented several rules aimed at protecting client interests and fostering the adoption of digital banking, there remain certain aspects that could benefit from further improvement. A possible issue pertaining to existing rules is the potential prioritization by the RBI on risk mitigation methods that are tailored to conventional banking structures.

There may be a need to make adjustments to existing standards in order to accommodate the unique risks connected with digital banking, including data breaches and cyber vulnerabilities. One potential limitation of regulatory measures is the potential hindrance they may provide to the advancement of innovative digital banking products and services. Simultaneously fostering a dynamic and innovative digital banking environment while ensuring the protection of customer interests poses a significant challenge.

The Study on Ambiguity The RBI has demonstrated a keen interest in creating a regulatory sandbox to assess innovative fintech solutions. However, there may be a lack of complete transparency regarding the details of the framework and the criteria for selecting participants. The aforementioned circumstance has the potential to impede progress in the realm of digital finance.

The Personal Data Protection Bill is an latest legislative proposal. The implementation of the

aforementioned regulations will significantly impact the methods by which financial institutions collect, employ, and store consumer data for the delivery of AI-powered services. It could affect the way data is reduced and the level of user control over the data used by AI models.

#### V. CONCLUSION AND RECOMMENDATIONS

The Indian digital banking sector is experiencing a dynamic transformation driven by AI integration. However, building trust with customers necessitates addressing legal and regulatory uncertainties surrounding AI adoption. This paper has explored the challenges and opportunities presented by AI in digital banking, analyzing the current legal framework and its limitations and provided some valuable recommendations. These are such as:

The regulatory authority should investigate the global legal landscape and attempt to implement it in the nation to curb similar legal issues.

#### (A) The European Union's (EU) General Data Protection Regulation (GDPR)

It mandates the transparency and explainability of AI models impacting individuals and offers a framework for addressing algorithmic bias.

#### (B) The California Algorithmic Accountability Act (CA ACAA)

Grants individuals the right to access and contest decisions made by automated systems.

#### (C) Customer Education Initiatives

Banks can offer educational resources and tutorials on using digital banking platforms securely. This can include online guides, video tutorials, and webinars in local languages.

#### (D) Financial Literacy Programmes

Collaborations between banks and government agencies can promote financial literacy programmes that educate people on basic financial concepts and digital banking security.

#### (E) Staff Training on Digital Products

Banks should invest in training their staff on digital products and services. This ensures employees can provide accurate guidance and support to customers, fostering trust and confidence.

#### (F) Emphasis on User Experience

Developing user-friendly digital banking platforms with intuitive interfaces can make them easier to navigate, even for those with limited technical knowledge.

India has the potential to establish a robust and trustworthy digital banking system driven by

responsible artificial intelligence by implementing these recommendations. This will lead to customer confidence, improved security, and the progress and success of the Indian digital banking sector. Furthermore, it is imperative that continuous research endeavors scrutinize the dynamic legal and societal ramifications associated with artificial intelligence in the realm of digital banking.

#### VI. SCOPE FOR FURTHER RESEARCH

This paper provides a foundation for future research which could be undertaken to analyze the influence of artificial intelligence (AI) implementations on trust in the Indian digital banking sector, with a particular emphasis on specific case studies. The comparative study featuring other nations that have established regulatory frameworks pertaining to artificial intelligence inside the banking sector. To explore the potential impact of the latest PDP Bill on AI adoption in digital banking. India has the capacity to leverage the vast capabilities of artificial intelligence in order to establish a digital banking environment that is secure, inclusive, and reliable. This may be achieved through the establishment of a collaborative and innovative atmosphere. Through exploring these research areas, a deeper understanding of the challenges and opportunities involved in developing a robust and dependable digital banking future for India driven by artificial intelligence can be gained.

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