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# Decoding the Tax Code: A Blueprint for Equitable Digital Economy Taxation

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SHRUTI JHA<sup>1</sup> AND ROHIT KUMAR<sup>2</sup>

## ABSTRACT

*The rapid expansion of the digital economy has exposed fundamental weaknesses in traditional tax regimes, particularly regarding cross-border transactions and multinational digital corporations. Many digital businesses operate globally without a significant physical presence, enabling them to minimize tax liabilities through profit shifting and regulatory arbitrage. This paper examines the challenges of digital economy taxation and explores how India can learn from global best practices to create a fair and efficient tax system.*

*A major issue in taxing digital businesses is the difficulty in defining economic nexus and profit attribution in an increasingly borderless market. While the Organization for Economic Co-operation and Developments (OECD's), Base Erosion and Profit Shifting (BEPS) framework and the Global Minimum Tax initiative offer partial solutions, their effectiveness depends on broad international cooperation. Many countries, such as the European Union with its Digital Services Tax (DST), the United States with its targeted taxation on tech giants, and Australia's stringent anti-avoidance laws, have developed unique approaches to digital taxation. This paper advocates a comparative analysis of these models to identify best practices that India can adopt.*

*India, with its burgeoning digital economy, can benefit from a hybrid model that incorporates elements from leading jurisdictions. For instance, India can draw lessons from the EU's revenue-based DST while ensuring compliance with OECD guidelines to avoid trade disputes. The United States' focus on technology-driven compliance and Australia's anti-tax avoidance mechanisms offer additional insights. By leveraging AI-driven tax compliance and block chain for transparency, India can modernize its digital tax framework while maintaining competitiveness.*

*This study ultimately proposes a harmonized taxation policy that balances national interests with global cooperation, ensuring a level playing field for digital enterprises while securing public revenues in the digital age.*

**Keywords:** *Digital economy, Traditional tax regime, Cross-border transactions, Multinational digital corporations, Globally, Organization for Economic Co-operation and*

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*Developments (OECD), Base Erosion and Profit Shifting (BEPS), Digital Services Tax, Block chain, Public revenues.*

## **I. INTRODUCTION**

**“A fair digital tax system is not about stifling innovation but ensuring that those who profit from a borderless economy contribute their fair share to it.”**

**&**

**“The subjects of every state ought to contribute towards the support of the government, as nearly as possible, in proportion to their respective abilities; that is, in proportion to the revenue which they respectively enjoy under the protection of the state.”**

**- Adam Smith<sup>3</sup> (Economist)**

Adam Smith’s quote encapsulates the principle of fair and proportional taxation, emphasizing that individuals and businesses should contribute taxes based on their ability to pay and the benefits they derive from the state. This principle remains highly relevant in the digital economy, where multinational tech giants generate significant revenue across multiple jurisdictions but often minimize tax liabilities through loopholes and tax havens. Applying Smith’s idea suggests that digital corporations should be taxed equitably in countries where they operate and benefit from economic infrastructure, ensuring a just and sustainable taxation system that supports public services and economic fairness.

### **(A) Meaning :**

Digital economy taxation refers to the set of policies and frameworks that govern how digital businesses - such as e-commerce platforms, social media companies, streaming services, and software providers - are taxed for the revenue they generate across different jurisdictions. Unlike traditional businesses with a physical presence, digital companies operate globally with minimal infrastructure, making it difficult for governments to tax them fairly. This has led to profit shifting, tax avoidance, and unfair competition, particularly affecting emerging economies like India. The digital economy has unlocked immense economic potential, allowing businesses to operate globally without geographical constraints. However, while this new economy has revolutionized trade, innovation, and employment, it has also exposed critical flaws in global tax systems. Traditional tax frameworks, designed for physical businesses,

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<sup>3</sup> Adam Smith (Economist, in his article “ An Inquiry into the Nature and Causes of the Wealth of Nations. Specifically, in Book V, Chapter II, Part II, Article I”) <https://www.econlib.org/library/Smith/smWN.html>

struggle to keep pace with digital business models, allowing tech giants and multinational corporations to exploit loopholes, shift profits, and reduce tax burdens unfairly. This has led to revenue losses for governments, unfair market competition, and economic disparities between countries.

### **(B) India's Struggle with Digital Taxation**

India, with its rapidly growing digital market, faces significant revenue losses due to the lack of a well-defined global taxation framework for digital businesses. Tech giants like Google, Facebook, Amazon, and Netflix generate substantial revenues from Indian users but pay only minimal taxes by routing profits through low-tax jurisdictions. This not only reduces India's tax collection but also puts local startups and traditional businesses at a disadvantage, as they operate under a stricter tax regime. Additionally, India's unilateral approach—such as the Equalization Levy (EL) and Digital Services Tax (DST)—has led to trade tensions with the US and other economic powers, highlighting the need for a more structured and globally accepted taxation model.

### **(C) Bridging the Gap: How India Can Establish Itself in Digital Taxation**

To position itself as a leader in digital taxation, India must adopt a hybrid approach, combining global best practices with customized policies that address its unique challenges. Key strategies include:

1. **Aligning with Global Tax Reforms** – India must actively participate in OECD's Global Minimum Tax framework and Base Erosion and Profit Shifting (BEPS) initiatives to ensure fair taxation without risking trade disputes.

2. **Expanding the Definition of Digital Presence** – Implementing a 'Significant Economic Presence' (SEP) model that taxes companies based on user engagement, data monetization, and revenue generated within India.

3. **Strengthening Enforcement with AI & Blockchain** – Using technology-driven tax compliance tools to track digital transactions, minimize tax evasion, and enhance transparency.

4. **Building Bilateral and Multilateral Agreements** – Collaborating with countries that have successful digital tax frameworks (like the EU and Australia) to create a balanced and enforceable taxation system.

5. **Supporting Local Digital Businesses** – Ensuring that tax policies do not overburden Indian startups and small digital enterprises, maintaining a competitive edge against global tech giants.

By embracing global cooperation while tailoring policies to its economic landscape, India can

strengthen its position in digital taxation, ensuring fair revenue distribution, a level playing field for businesses, and long-term economic sustainability.

This paper aims to provide a comprehensive blueprint for creating a fair, transparent, and globally coordinated taxation system for the digital economy. It examines the structural weaknesses in existing tax frameworks, particularly how multinational digital corporations exploit tax loopholes to avoid paying their fair share. The paper critically analyzes India's struggle with taxing the digital economy, highlighting how foreign tech giants generate massive revenues from Indian users while contributing minimally to the national tax base. It also explores how India can strike a balance between attracting digital investments and ensuring equitable taxation, drawing lessons from global leaders in digital taxation.

Furthermore, this paper advocates for strong international collaboration in setting a standardized global digital tax regime. It argues that unilateral measures like India's Equalization Levy and Europe's Digital Services Tax (DST) create trade tensions and undermine economic stability. Instead, a multilateral, technology-driven, and legally enforceable framework—backed by the OECD, G20, and emerging economies—can ensure that digital businesses contribute proportionally to the economies from which they derive their revenue. By combining policy reforms, technological enforcement, and global cooperation, this paper presents a systematic approach to solving digital taxation challenges, ensuring that taxation in the digital era remains equitable, enforceable, and future-proof.

## **II. BACKGROUND: HISTORY OF DIGITAL ECONOMY TAXATION IN INDIA**

Taxation of the digital economy has been a contentious issue globally, with governments struggling to adapt traditional tax structures to the realities of digital business models. The rise of the internet, e-commerce, and digital platforms in the late 1990s and early 2000s led to the emergence of multinational tech companies that could generate revenue from multiple countries without establishing a physical presence. This loophole in tax laws allowed digital giants such as Google, Amazon, Facebook (now Meta), Netflix, and Apple to structure their operations in ways that minimized tax payments.

The OECD (Organisation for Economic Co-operation and Development) initiated efforts to address this issue in 2013 with the Base Erosion and Profit Shifting (BEPS) Project, which aimed to prevent profit shifting and tax avoidance. However, progress was slow, leading many countries—including India, France, the UK, and Australia—to introduce unilateral digital taxation measures such as the Digital Services Tax (DST) and the Equalization Levy (EL).

### **(A) India's Digital Economy Taxation Journey**

India's experience with digital economy taxation began in 2016, when the government introduced the Equalization Levy (EL), imposing a 6% tax on online advertising revenues earned by non-resident digital companies. This move targeted global tech companies benefiting from the Indian market without paying corporate tax.

In 2020, the scope of the Equalization Levy was expanded, introducing a 2% tax on e-commerce transactions involving foreign entities. This applied to businesses earning revenue from digital services and sales in India, even without a physical presence. The measure was intended to capture untaxed revenue from e-commerce platforms like Amazon, Flipkart (owned by Walmart), and Google Play Store.

However, these taxation measures led to trade tensions with the United States, which argued that India's digital tax unfairly targeted American tech companies. The US even initiated an investigation under Section 301 of its Trade Act, threatening retaliatory tariffs on Indian exports such as textiles, steel, and auto parts, highlighting the geopolitical risks of unilateral taxation.

### **(B) Threats Faced by India Due to Lack of Digital Taxation Framework**

India's lack of a robust, globally integrated digital tax framework has resulted in multiple economic and financial threats:

#### **1. Massive Revenue Loss Due to Tax Avoidance**

India loses nearly \$10 billion annually due to profit shifting and base erosion, as foreign digital companies route profits through tax havens like Ireland, Singapore, and the Netherlands instead of paying taxes in India.

The corporate tax rate in India is 25.17%, yet major digital firms pay much lower effective tax rates due to tax loopholes.

Google India reported revenue of ₹10,000 crore (\$1.2 billion) in 2023, but paid only a fraction in corporate taxes due to global tax structures.

#### **2. Widening Trade Deficits and Economic Dependency**

The digital sector is dominated by foreign tech giants, leading to a situation where India becomes a consumer market rather than a revenue generator.

Indian startups and digital businesses face higher tax burdens than foreign competitors, reducing their competitiveness.

Unregulated revenue outflow weakens India's current account balance, making the economy

overly dependent on foreign investment.

### **3. Trade Tensions and Retaliation from Global Powers**

The US has repeatedly opposed India's unilateral digital tax measures, leading to threats of economic sanctions.

In 2021, the US threatened to impose 25% tariffs on \$1 billion worth of Indian exports in retaliation for the Equalization Levy.

This could severely impact India's exports and trade relations, leading to job losses and economic instability in key sectors.

### **4. Unfair Burden on Traditional Businesses and Startups**

Indian businesses with physical operations pay full corporate taxes, while digital giants avoid taxes.

This creates an unfair competitive landscape where local businesses struggle to scale up against tax-advantaged multinational corporations.

### **5. Weak Tax Enforcement and Compliance Gaps**

India lacks advanced AI and blockchain-driven tax compliance mechanisms, making it difficult to track digital revenues effectively.

35% of digital transactions remain untaxed due to loopholes in tax tracking systems, leading to further tax evasion.

## **(C) The Vicious Cycle: How Digital Taxation (or the Lack of It) Affects India's Economy**

India's challenges in digital taxation create a self-perpetuating cycle of economic dependency, revenue loss, and weakened local businesses.

### **Step 1: Foreign Digital Giants Extract Wealth from India Without Paying Taxes**

Companies like Google, Amazon, Facebook, and Netflix generate billions in India.

Due to loopholes in digital tax laws, most of this revenue is not taxed in India.

Revenue outflows occur as profits are shifted to tax havens.

### **Step 2: Government Faces Revenue Shortfalls**

India loses over \$10 billion annually due to profit shifting.

This reduces funds for infrastructure, digital innovation, and welfare programs.

**Step 3: Local Businesses Struggle to Compete**

Indian startups pay higher effective tax rates than foreign digital firms.

This creates an uneven playing field, making it harder for local businesses to scale up.

**Step 4: Trade Deficits Increase, Leading to Economic Dependence**

The digital economy is dominated by foreign players, reducing India's self-reliance in the tech sector.

The balance of payments worsens, leading to greater dependency on foreign capital.

**Step 5: Economic Instability and Policy Uncertainty**

The government attempts to impose unilateral digital taxes, leading to retaliation from global powers like the US.

Trade conflicts weaken India's position in global negotiations, creating uncertainty for businesses.

This vicious cycle continues, preventing India from fully realizing its digital economic potential and retaining revenue within its borders.

**(D) Breaking the Cycle: India's Path Forward in Digital Taxation**

To escape this vicious cycle, India must take strategic steps to reform its digital taxation policies:

- 1. Align with Global Digital Tax Agreements-** Join OECD's Global Minimum Tax (GMT) framework to ensure fair taxation. Prevent profit shifting by implementing international best practices.
- 2. Introduce AI & Blockchain for Smart Tax Compliance-** Automate tax audits and transaction tracking to prevent digital tax evasion.
- 3. Expand Digital Taxation Beyond Equalization Levy-** Implement data monetization tax, ensuring companies pay for using Indian user data.
- 4. Develop Bilateral Tax Agreements with Tech-Holding Nations-** Negotiate double taxation treaties with Ireland, Singapore, and the Netherlands.
- 5. Balance Taxation to Support Digital Innovation-** Encourage startups by offering progressive tax models for Indian digital businesses.

By adopting a globally integrated, technology-driven digital tax policy, India can protect its economic sovereignty, boost government revenues, and ensure a level playing field for its



digital businesses.

### **III. CRITICAL ISSUES IN DIGITAL ECONOMY TAXATION IN INDIA**

To build a fair and sustainable taxation system, it is crucial to understand the key challenges and explore innovative, globally coordinated solutions.

#### **1. Tax Avoidance and Base Erosion<sup>4</sup>**

Multinational tech companies use profit shifting techniques, such as intellectual property licensing and inter-company transactions, to move earnings to low-tax jurisdictions, reducing their tax liabilities in the countries where they generate revenue.

#### **2. Lack of a Defined Digital Tax Nexus**

Traditional tax systems rely on physical presence to determine tax liability, making it difficult to tax digital companies that operate remotely but generate significant revenue through users in multiple countries.

#### **3. Fragmented Global Tax Policies and Trade Disputes**

Countries have unilateral digital tax policies, such as the Digital Services Tax (DST) imposed by France, India, and the UK. However, the lack of global coordination has led to trade tensions with the US and other economic powers.

#### **4. Transparency and Compliance Challenges**

Digital companies operate complex business models involving cross-border transactions, cloud-based services, and digital assets, making it difficult for tax authorities to track earnings and ensure compliance.

#### **5. Taxation of Emerging Digital Markets (Crypto, NFTs, Metaverse, AI-based Businesses)**

The rise of cryptocurrencies, decentralized finance (DeFi), NFTs, and AI-driven businesses has created new tax challenges, as many of these operate outside conventional financial regulations.

#### **6. Unequal Tax Burden on Traditional vs. Digital Businesses**

Traditional businesses with physical operations pay higher taxes, while digital firms with no physical presence enjoy tax advantages, leading to an unfair competitive landscape.

#### **7. Developing Countries Losing Revenue to Tech Giants**

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<sup>4</sup> “India losing over Rs 70,000 crore in taxes to other countries,” THE TIMES OF INDIA, Nov. 20, 2020, <https://timesofindia.indiatimes.com/business/india-business/tax-abuse-results-in-countries-losing-over-427bn-in-tax-each-year-indias-tax-loss-is-pegged-at-10-3bn-study/articleshow/79320131.cms> (last visited Apr 11, 2025).

Countries like India, Brazil, and South Africa struggle to tax foreign digital giants that extract value from their economies without contributing fair taxes. This widening economic inequality threatens local digital businesses and public revenue.

### **8. Rise of Gig Economy and Taxation of Digital Workers**

The gig economy (freelancers, influencers, digital service providers) often falls into tax grey zones, making it difficult to regulate income tax for individuals earning through digital platforms.

## **IV. UNDERSTANDING WITH DETAIL ANALYSIS**

India's digital economy has experienced massive growth, with a projected valuation of **\$1 trillion by 2030**<sup>5</sup>. However, taxation policies have not evolved at the same pace, leading to gaps in tax collection, regulatory uncertainties, and trade tensions. Below are the key challenges India faces in digital taxation, with an in-depth analysis of their impact.

### **1. Lack of a Well-Defined Digital Tax Framework**

#### **Issue:**

Traditional tax structures were designed for brick-and-mortar businesses and rely on physical presence (Permanent Establishment - PE) as a tax criterion. Digital businesses, however, operate remotely across borders, generating revenue in India without having a physical office, warehouse, or employees.

#### **Impact:**

Tech giants like Google, Amazon, Netflix, and Meta generate billions in India but pay minimal corporate tax because their revenue is funneled through low-tax jurisdictions.

Domestic startups face higher compliance burdens, reducing their competitive edge against foreign tech giants.

**Example:** Google India reported revenue of ₹10,000 crore (\$1.2 billion) in 2023<sup>6</sup> but paid only a fraction of it in corporate tax due to its global tax structure.

Amazon India reported ₹22,000 crore (\$2.6 billion) revenue in 2022, yet its tax payments remained disproportionately low.

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<sup>5</sup> India's internet economy to reach US\$1 trillion by 2030: Google, Temasek and Bain & Company report, BAIN, [https://www.bain.com/about/media-center/press-releases/2023/indias-internet-economy-to-reach-us\\$1-trillion-by-2030-google-temasek-and-bain--company-report/](https://www.bain.com/about/media-center/press-releases/2023/indias-internet-economy-to-reach-us$1-trillion-by-2030-google-temasek-and-bain--company-report/) (last visited Apr 11, 2025).

<sup>6</sup> "India losing over Rs 70,000 crore in taxes to other countries," *supra* note 4.

## 2. Profit Shifting and Base Erosion<sup>7</sup>

### Issue:

Multinational corporations (MNCs) use tax planning techniques to shift profits to low-tax jurisdictions, effectively reducing their taxable income in India. This practice, known as Base Erosion and Profit Shifting (BEPS), deprives India of significant tax revenue.

### Impact:

India loses an estimated \$10 billion in tax revenue annually due to BEPS strategies.

Local businesses operating only in India pay higher effective tax rates, making competition unfair.

**Comparison:** India's tax loss due to BEPS is about 0.4% of GDP.

The EU's tax loss is around 0.6% of GDP, but strong tax policies prevent larger losses.

**Example:** Facebook (now Meta) India reported ₹1,277 crore (\$155 million) in ad revenue, but a large portion of this revenue was routed to Ireland, a low-tax country.

## 3. Unilateral Digital Taxation and Trade Tensions

### Issue:

To counter digital tax loopholes, India introduced the Equalization Levy (EL) in 2016, imposing:

6% tax on digital advertising revenue from non-resident tech companies.

2% tax on digital services (expanded in 2020), covering e-commerce transactions from foreign companies.

However, this move sparked trade disputes, especially with the United States, which accused India of unfairly targeting American tech companies.

### Impact:

The US threatened retaliatory tariffs on Indian exports such as steel and textiles, potentially affecting trade worth \$1 billion.

Foreign investment in India's tech sector faces uncertainty due to unpredictable tax policies.

**Comparison:** The UK, France, and Italy also implemented Digital Services Taxes (DSTs) but

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<sup>7</sup> International Monetary Fund Fiscal Affairs Dept & International Monetary Fund Legal Dept, *International Corporate Tax Reform* (2023), <https://www.elibrary.imf.org/view/journals/007/2023/001/article-A001-en.xml> (last visited Apr 11, 2025).

have worked towards an OECD-backed global taxation framework to reduce trade conflicts.

**Example:** In 2021, the US initiated an investigation under Section 301 of its Trade Act against India, France, and other countries imposing unilateral digital taxes.

#### **4. Ambiguity in Significant Economic Presence (SEP) Rules**

##### **Issue:**

India introduced the Significant Economic Presence (SEP) framework to tax digital businesses based on their user base and revenue generation in India. However, the lack of clear guidelines on implementation has caused confusion.

##### **Impact:**

Uncertainty in tax compliance increases risks for both foreign and Indian businesses.

Companies are unsure whether they fall under SEP taxation and what their liabilities are.

##### **Comparison:**

The EU has defined clear criteria for digital taxation, making compliance easier.

**Example:** A digital company with over 300,000 users in India is liable for taxation under SEP, but the enforcement mechanism remains unclear.

#### **5. Enforcement and Compliance Challenges**

##### **Issue:**

Digital transactions involve multiple jurisdictions, complex supply chains, and decentralized operations, making it difficult for Indian tax authorities to track and collect the right amount of taxes.

##### **Impact:**

Limited capacity of Indian tax authorities to track cross-border digital transactions.

Many companies do not voluntarily comply due to gaps in regulatory enforcement.

**Comparison:** The EU<sup>8</sup> has established automated reporting and AI-based compliance systems to track digital transactions.

**Example:** In India, over 35% of digital transactions remain untracked for tax purposes due to weak enforcement mechanisms.

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<sup>8</sup> Global distribution of revenue loss from tax avoidance: re-estimation and country results, EUTAX, <https://www.taxobservatory.eu/repository/global-distribution-of-revenue-loss-from-tax-avoidance/> (last visited Apr 11, 2025).

## **6. Taxation of Emerging Digital Markets (Crypto, NFTs, Metaverse, AI-based Businesses)**

### **Issue:**

The rise of cryptocurrencies, NFTs, and AI-driven businesses has created new taxation challenges because these markets operate on decentralized, cross-border platforms.

### **Impact:**

Loss of tax revenue from unregulated digital asset transactions.

Users evade taxation by operating in decentralized finance (DeFi) ecosystems.

**Comparison:** The US and the EU have imposed capital gains taxes on crypto transactions, making it easier to regulate.

**Example:** India imposed a 30% tax on crypto gains in 2022, but lacks a clear tax collection mechanism, leading to crypto transactions shifting to offshore platforms.

## **7. Unequal Tax Burden on Traditional vs. Digital Businesses**

### **Issue:**

Traditional businesses in India face higher tax burdens than digital businesses, leading to unfair competition.

### **Impact:**

Brick-and-mortar companies pay 18% GST, while foreign digital companies may escape full taxation.

Indian startups face higher tax rates than foreign digital firms operating remotely.

**Example:** Netflix India pays lower tax rates than a traditional TV broadcaster, even though both generate revenue from Indian consumers.

## **8. Absence of a Global Digital Tax Agreement**

### **Issue:**

India's unilateral taxation policies create uncertainty for businesses. A globally accepted digital tax framework under the OECD or G20 is needed.

### **Impact:**

Lack of a global tax agreement leads to double taxation risks.

Unstable taxation policies discourage foreign investment in India.

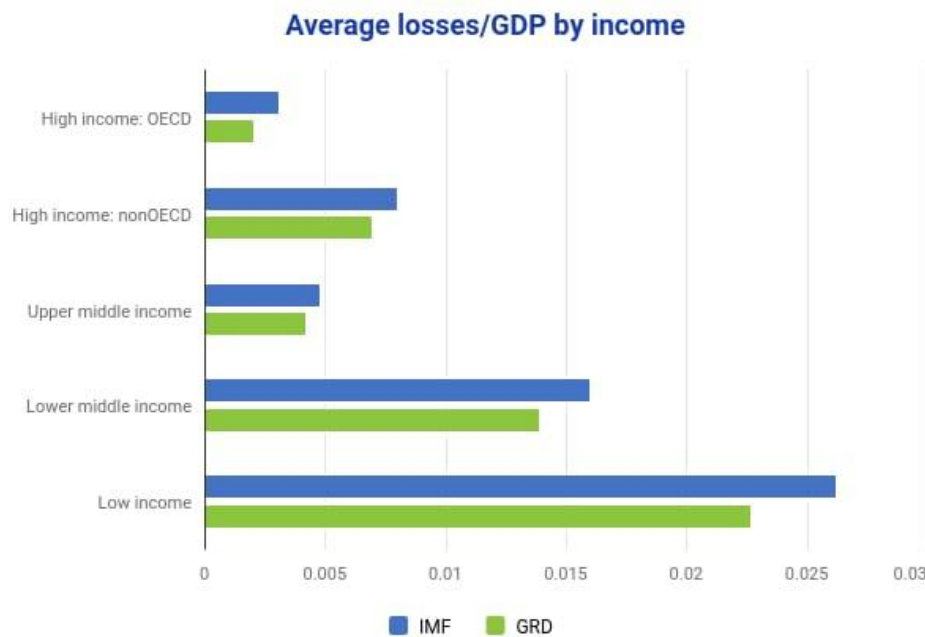
**Comparison:** The EU and US are working towards an OECD-led agreement on a Global Minimum Tax (GMT) to ensure fair taxation without trade conflicts.

## V. CONCLUSION: THE URGENT NEED FOR REFORM

India's digital tax policies need refinement to ensure fair taxation, regulatory clarity, and global alignment. The country must:

1. Define a clearer tax framework for digital companies.
2. Strengthen tax enforcement through AI-driven compliance tracking.
3. Align its policies with global tax standards (OECD's BEPS framework and Global Minimum Tax initiatives).
4. Balance taxation to support both digital innovation and revenue collection.

By adopting a systematic, technology-driven, and globally aligned approach, India can position itself as a leader in fair digital economy taxation while ensuring a level playing field for businesses.



Notes: Means of IMF and GRD (Government Revenue Dataset) refer to the mean values of revenue loss estimates using IMF and GRD data, respectively. Source: Cobham and Jansky (2018).

*Diagram-P<sup>9</sup>: Average losses/GDP Income*

Quantifying the exact impact of tax avoidance in the digital economy on global GDP is challenging due to the complexity and opacity of such practices. However, several reports<sup>10</sup>

<sup>9</sup> *Id.*

<sup>10</sup> UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT, DIGITAL ECONOMY REPORT 2024 (2024),

provide insights into the scale of revenue losses attributed to cross-border tax abuse, which can indirectly affect GDP. According to the "State of Tax Justice 2024" report<sup>11</sup>, global revenue losses due to cross-border tax abuse amount to approximately \$492 billion annually. This figure comprises \$347.6 billion<sup>12</sup> lost due to corporate tax abuse by multinational companies and \$144.8 billion due to undeclared offshore assets of wealthy individuals.

Additionally, the "Global Tax Evasion Report 2024"<sup>13</sup> estimates that 27% of offshore financial wealth is untaxed, representing about 3.2% of world GDP in 2022.

These substantial losses in tax revenue can lead to reduced public investment and services, potentially hindering economic growth. While specific data on the direct reduction in GDP due to digital tax avoidance for the years 2023-2025 is not readily available, the aforementioned reports highlight the significant economic implications of such practices.

For a visual representation of these findings, you can refer to the "State of Tax Justice 2024" report, which includes detailed tables and figures illustrating the impact of tax abuse on global economies.

**Table 1: The Geographic Mismatch between Users and Digital Value Creation, 2020**

Regions	Internet Users (Millions)	Share	Information Industries (Trade-In Value Added in Millions of U.S. Dollars)	Share
North America	433	12%	1,622,124	40%
Europe	607	16%	1,027,223	25%
East and Southeast Asia	1,534	41%	892,787	22%
South and Central America	360	10%	80,527	2%
Other Regions	817	22%	443,686	11%
World	3,751	100%	4,066,347	100%

Note: Information industries include publishing, audiovisual, broadcasting activities, telecommunications, computer programming, consultancy, and information services activities

[https://unctad.org/system/files/official-document/der2024\\_en.pdf](https://unctad.org/system/files/official-document/der2024_en.pdf) (last visited Apr 11, 2025).

<sup>11</sup> Cristina Enache, *Digital Taxation around the World*, TAX FOUNDATION (2024), <https://taxfoundation.org/research/all/global/digital-taxation/> (last visited Apr 11, 2025).

<sup>12</sup> Taxes & Government Revenue, WORLD BANK, <https://www.worldbank.org/en/topic/taxes-and-government-revenue> (last visited Apr 11, 2025).

<sup>13</sup> Consumption Tax Trends 2024, OECD (2024), [https://www.oecd.org/en/publications/consumption-tax-trends-2024\\_dcd4dd36-en.html](https://www.oecd.org/en/publications/consumption-tax-trends-2024_dcd4dd36-en.html) (last visited Apr 11, 2025).

(industry codes: J58\_60, J61, J62\_63).

North America includes Canada, Mexico, and the United States; Europe includes Iceland, Norway, Switzerland, Russia, the United Kingdom, and the 27 Member States of the European Union; East and Southeast Asia includes Japan, Korea, Brunei, China, Hong Kong, Indonesia, Cambodia, Malaysia, Philippines, Singapore, Thailand, Chinese Taipei, and Vietnam; Other Regions include Australia, Israel, New Zealand, Turkey, India, Morocco, Saudi Arabia, South Africa, and Tunisia.

Source: Our World in Data, “Number of Internet Users by Country,” accessed Apr. 10, 2024, <https://ourworldindata.org/grapher/number-of-internet-users-by-country>; and OECD, “Trade in Value Added(TiVA): Principal Indicators,” accessed Apr. 10, 2024

**Table 2: E-Commerce Sales Reached \$27 Trillion in 2019<sup>14</sup>**

Country	Total E-Commerce Sales (\$ Billions)	Share of Total E-Commerce Sales in GDP (%)	B2B E-Commerce Sales (\$ Billions)	Share of B2B E-Commerce Sales in Total E-Commerce (%)	B2C E-Commerce Sales (\$ Billions)
United States	9,580	45	8,319	87	1,261
Japan	3,416	67	3,238	95	178
China	2,604	18	1,065	41	1,539
Korea	1,302	79	1,187	91	115
United Kingdom	885	31	633	72	251
France	785	29	669	85	116
Germany	524	14	413	79	111
Italy	431	22	396	92	35
Australia	347	25	325	94	21
Spain	344	25	280	81	64
10 Above	20,218	36	16,526	82	3,691

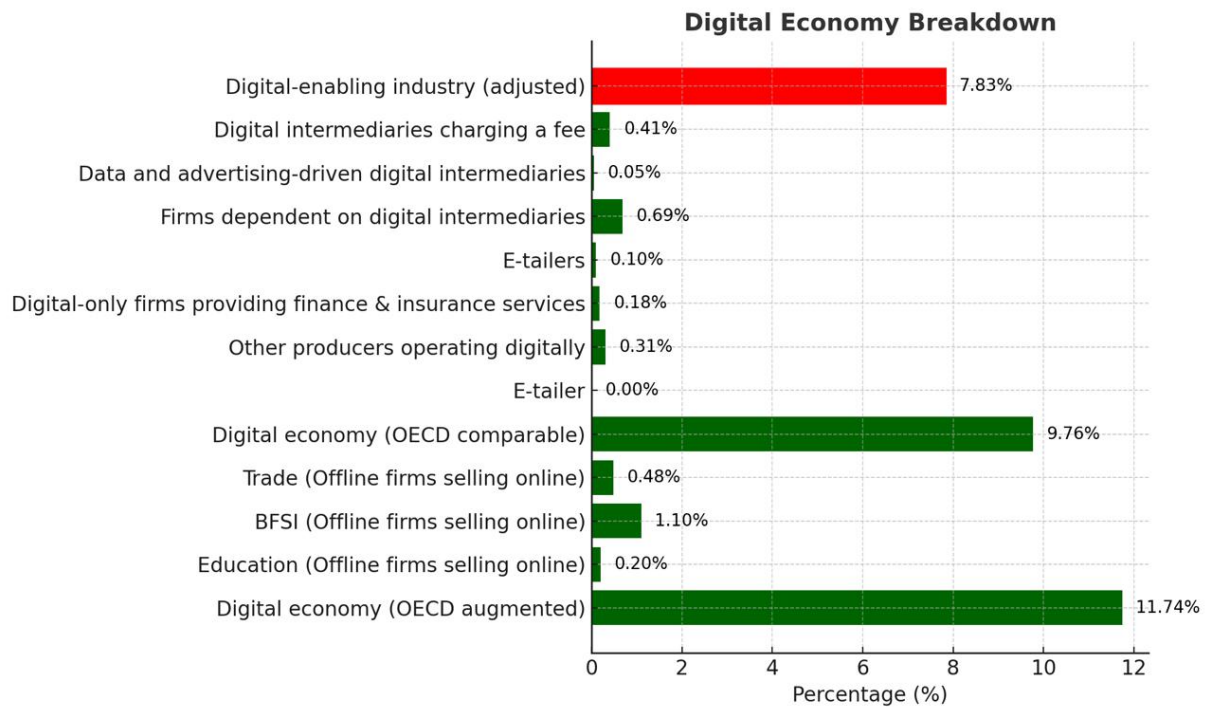
<sup>14</sup> Global E-Commerce Jumps to \$26.7 Trillion, Covid-19 Boosts Online Retail Sales | UN Trade and Development (UNCTAD), (2021), <https://unctad.org/press-material/global-e-commerce-jumps-267-trillion-covid-19-boosts-online-retail-sales> (last visited Apr 11, 2025).



Countries					
World	26,673	30	21,803		4,870

Note: Figures in italics are UNCTAD estimates. | Source: UNCTAD, based on national sources.

Diagram 2.1: Share of India's Digital Economy<sup>15</sup>



## VI. BLUEPRINT FOR EQUITABLE DIGITAL ECONOMY TAXATION: KEY SOLUTION

**1. Reforming the Digital Tax Nexus Rule**-Countries must adopt a new standard for taxation based on digital presence, user base, and data-driven value creation, ensuring companies pay taxes where they generate revenue, not just where they are headquartered.

**2. Implementing a Global Minimum Tax (OECD Framework)** -The OECD's Global Minimum Tax (GMT) initiative aims to set a corporate tax floor (e.g., 15%), preventing tech firms from shifting profits to tax havens. Coordinated adoption can reduce tax competition between countries.

**3. Strengthening the Base Erosion and Profit Shifting (BEPS) Measures**-Expanding the OECD's BEPS framework can help countries track cross-border digital earnings, close loopholes, and prevent profit shifting.

<sup>15</sup> Release of Report 'Estimation and Measurement of India's Digital Economy' by Ministry of Electronics & Information Technology, <https://pib.gov.in/pib.gov.in/Pressreleaseshare.aspx?PRID=2095260> (last visited Apr 11, 2025).

**4. Introduction of AI and Blockchain in Tax Compliance-**Leveraging AI-powered tax auditing tools and blockchain-based transaction tracking can improve tax transparency, prevent fraud, and automate tax collection for digital businesses.

**5. Hybrid Taxation Models:** Learning from Global Best Practices- India and other emerging economies can adapt elements from the EU's DST, the US's corporate taxation model, and Australia's digital tax enforcement policies to create a balanced taxation system that protects national interests.

**6. Expanding Taxation to Digital Assets and Emerging Markets-** Governments must create tax frameworks for digital assets, cryptocurrencies, NFTs, and AI-driven businesses to capture revenue from emerging digital markets.

**7. Fair Taxation for Gig Workers and Digital Entrepreneurs-** Implementing progressive tax brackets, simplified compliance systems, and withholding tax mechanisms for digital freelancers, influencers, and e-commerce sellers can ensure fair contribution without stifling small businesses.

**8. Data Monetization Tax:** Taxing User-Generated Revenue- Since companies like Google, Facebook, and TikTok monetize user data, governments can impose a data monetization tax, ensuring tax contributions based on data-driven revenues.

**9. Encouraging International Digital Tax Cooperation-** Countries should work towards bilateral and multilateral tax treaties for digital economy taxation, preventing double taxation while ensuring fair revenue distribution.

**10. Public-Private Collaboration for Smarter Taxation-** Governments and tech firms should work together to design compliance-friendly tax structures, ensuring voluntary tax contributions and avoiding regulatory clashes.

## VII. CONCLUSION

The digital economy is here to stay, and taxation systems must evolve beyond outdated frameworks to ensure fair revenue distribution. Without urgent reform, digital businesses will continue to exploit tax gaps, leading to widening economic inequalities and weakened government revenues. A globally coordinated, technology-driven tax framework—one that balances innovation with fair taxation—is essential to create a sustainable, just, and future-ready digital economy. The taxation of the digital economy is a complex but necessary evolution in global finance. As businesses increasingly operate across borders without a physical presence, traditional tax frameworks struggle to keep up. Governments worldwide are working to

establish fair and effective tax policies to ensure digital companies contribute their share to public revenue.

The introduction of measures like digital services taxes (DST), the OECD's global tax agreement, and reforms in corporate tax laws aim to close loopholes and create a level playing field. However, challenges remain, including compliance issues, potential double taxation, and resistance from major tech firms.

For a balanced approach, cooperation between nations is essential. Policies should encourage innovation while ensuring fair taxation. The ultimate goal is to create a system that benefits both businesses and governments, fostering sustainable economic growth in the digital era.

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